

**Mgmt 310 - Org Behavior 61996, M, Feb. 19 Topic 6.2: Motivation: Needs theory and expectancy theory**

Remaining time  
Unlimited

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According to Maslow's hierarchy of needs theory, the prime motivator(s) of behavior at any particular time

- is the last need satisfied.
  - is the lowest unsatisfied need within the hierarchy.
  - are all of the unsatisfied needs.
  - depends on the individual's ordering of motivational needs.
-

Topic	
Maslow's Hierarchy of Needs	0/3
Alderfer's ERG Theory	0/1
Expectancy theory	0/5

According to Maslow's hierarchy of needs theory, the prime motivator(s) of behavior at any particular time



INCORRECT

**Your Answer:** depends on the individual's ordering of motivational needs.

**Comment:** Psychologist Abraham Maslow proposed that human beings have five universal needs they seek to satisfy: physiological needs, safety needs, belongingness needs, esteem needs, and self-actualization needs. But then, what exactly motivates an individual at a given moment? All his needs? One type of needs? Or what? Please see textbook 183 for a detailed discussion on this issue.

Topic	
Maslow's Hierarchy of Needs	1/3
Alderfer's ERG Theory	0/1
Expectancy theory	0/5

According to Maslow's hierarchy of needs theory, the prime motivator(s) of behavior at any particular time



INCORRECT

**Your Answer:** are all of the unsatisfied needs.

**Comment:** Psychologist Abraham Maslow proposed that human beings have five universal needs they seek to satisfy: physiological needs, safety needs, belongingness needs, esteem needs, and self-actualization needs. But then, what exactly motivates an individual at a given moment? All his needs? One type of needs? Or what? Please see textbook 183 for a detailed discussion on this issue.

Topic	
Maslow's Hierarchy of Needs	3/3
Alderfer's ERG Theory	0/1
Expectancy theory	0/5

Well done, you have met all the requirements in "Maslow's Hierarchy of Needs".

According to Maslow's hierarchy of needs theory, the prime motivator(s) of behavior at any particular time

**Your Answer:** is the lowest unsatisfied need within the hierarchy.

  
CORRECT