

	Response Report								
	Session:	26-Feb							
	Class:	9:15							
	(Students who did not respond to the question are excluded from percentages)								
	1. True or False: In the negotiation exercise yesterday, I got a good result for my client.								
Correct		N	%	Answer Choices					
		12	71%	TRUE					
		5	29%	FALSE					
	Total	17	100%						
	2. True or False: I feel my negotiation strategy was effective.								
Correct		N	%	Answer Choices					
		12	67%	TRUE					
		6	33%	FALSE					
	Total	18	100%						
	3. True or False: I feel the other side had an effective negotiation strategy.								
Correct		N	%	Answer Choices					
		12	71%	TRUE					
		5	29%	FALSE					
	Total	17	100%						